



## Vendor Managed Inventory Sales

We are looking for a highly motivated, career-minded **Vendor Managed Inventory Sales Representative** to join our team and provide excellent service to our customers!

### About VMI

- VMI Reps provide service to our customers while growing existing accounts and developing new accounts within a defined geography and customer base
- Work in conjunction with Outside Sale to maintain customer inventory at customer locations
- Develop and maintain customer relationships
- Review customer requirements to identify additional needs and recommend products to meet customer needs
- Restock product and visit customer locations on a scheduled basis
- Provide excellent customer service

### What we look for:

- Two plus years prior sales/customer service experience
- Excellent communication skills
- Must be able to multi-task, be organized and detail oriented
- Experience with fluid power products/industry preferred
- Clean driving record

### About John Henry Foster

John Henry Foster Company is a Full-Line fluid power distributor and service provider and is the Midwest leader in fluid power sales. We have been serving our customers for over 75 years! To learn more about us, please visit [www.jhf.com](http://www.jhf.com).

### Benefits

We offer a competitive salary with excellent benefits which include: medical, dental, vision, 401(k) with company contribution, Employee Stock Ownership Plan, tuition reimbursement, paid time off, paid holidays, and much more!

### To Apply

If you meet the requirements, please send us a current resume along with salary expectations by email to [careers@jhf.com](mailto:careers@jhf.com)

JHF Co. is drug free and is committed to employing a diverse workforce. EOE/F/M/D/V